

# COLLABORATIVE ADVOCACY

## AGENDA

- 9:00-9:20 Introductions, challenges, goals for today
- 9:20-10:30 **The Evolution to Conflict Resolution Advocacy**  
Key assumptions underlying traditional advocacy and why they no longer make sense  
Advocacy in a settlement context
- Redefining the role of the advocate
  - What we keep from traditional advocacy and what's new
  - The spectrum of advocacy within collaborative practice
- 10:30-10:45 Break
- 10:45-11:30 **Screening and Process Design**  
Focus on client capacity and engagement  
*intake scenarios*
- 11:30-12:15 **Using Neutrals to Enhance Advocacy**  
*Edward and Ellen case study*
- 12:15-1:00 Lunch
- 1:00-2:15 **Building Strong Collaborative Teams**  
The communication tools we need  
*Exercises-I statements, non-defensive questioning, contribution not blame*  
The importance of trust  
What do we do when the other professional isn't *collaborative*?  
*Carol and Curtis case study*
- 2:15-2:30 Break
- 2:30-3:15 **The Role of the Law in an Interest-Based Process**
- 3:15-3:45 **Managing Side Deals and Bad Deals**
- 3:45-4:30 **Becoming a Reflective Practitioner**  
Q and A  
Closing