

**Introduction to Collaborative Practice Process Training
(Presented with a Family Professional and a Financial Professional)
Agenda**

Day One

- Morning** **Registration and Coffee**
- Introductions/Goals of Participants/Learning Objectives**
- The Collaborative Approach**
 Brief history
 Key Elements
 Process Overview
 CP in Dispute Resolution Continuum
- The New Lawyer – Redefining Advocacy**
 (with break)
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- The Collaborative Professionals**
- Lunch
- Afternoon** **Interest-Based Negotiation – The Foundation of Collaborative Practice**
- Key Communication Skills**
- Break
- Screening and Designing Process**
- Initial Client Meeting***
 Demo Lawyer/Client Meeting and Debrief V
- Reflections on the day**

Day Two

Morning

Questions from Day One

Preparing the Client to participate in CP

Table Work Jim and Anne groups

Uncovering process, psychological and substantive interests

"What kind of team makes sense for this couple?"

Break

Professional Preparation

Bringing in the Law as a Tool and Not as a Weapon

Lunch

Afternoon

First Settlement Meeting

Demo and Debrief

Professional Breakout Sessions

Break

Process Issues

Disclosure, info sharing

Confidentiality

Preparation and Debrief

Withdrawal and Termination

Table Work-where do we go from here?

Starting and Building a Collaborative Practice

Closing Circle and Certificates